

**Braided with IHWAP Program Overview - Performance**

Modified January 24, 2020

**Annual Program Goals and Performance**

2018	Single Family					Multi-Family					Single Family / Multi-Family Combined				Single Family			Statewide Totals		
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Ameren IL Electric	Ameren IL Natural Gas	Total Ameren IL	Total Incentives (Northern SF, MF; Ameren IL SF)		
<b>Incentives</b>																				
Incentive Budget	\$2,496,782	\$3,582,513	\$412,021	\$238,471	\$6,729,787	\$1,700,000	\$1,942,808	\$446,459	\$34,687	\$4,123,954	\$4,196,782	\$5,525,321	\$858,480	\$273,158	\$2,590,000	\$1,110,000	\$3,700,000	\$14,553,741		
Incentive Spend	\$1,640,572	\$596,253	\$148,517	\$271,302	\$2,656,644	\$644,015	\$0	\$838,617	\$0	\$1,482,633	\$2,284,588	\$596,253	\$987,135	\$271,302	\$480,130	\$177,579	\$657,709	\$4,796,986		
% to Budget	66%	17%	36%	114%	39%	38%	0%	188%	0%	36%	54%	11%	115%	99%	19%	16%	18%	33%		
<b>Savings (kWh or Therms)</b>																				
Savings Goal	2,400,606	864,557	64,831	37,523	kWh: 2,400,606 therms: 966,911	1,433,315	349,939	52,455	4,075	kWh: 1,433,315 therms: 406,469	3,833,921	1,214,496	117,286	41,598	2,117,757	147,086		5,951,678	1,520,467	
Savings Actual	1,818,445	55,098	13,216	23,714	kWh: 1,818,445 therms: 92,028	434,533		245,179		kWh: 434,533 therms: 245,179	2,252,978	55,098	258,394	23,714	302,198	34,876		2,555,176	372,082	
% to Goal	76%	6%	20%	63%	76% to kWh 9.5% to therms	30%	0%	467%	0%	60% to kWh 30% to therms	59%	5%	220%	57%	14%	24%		43%	24%	
<b>Total Homes</b>																				
Participation Goal	1200	839	152	89	1200	2065	0	627	48	2065	3265	839	779	137	757	757	757	4022		
Participation Actuals	280	178	28	51	283	179	0	179	0	179	459	178	207	51	145	117	147	609		
% to Goal	23%	21%	18%	57%	24%	9%	0%	29%	0%	9%	14%	21%	27%	37%	19%	15%	19%	15%		
<b>Incentive \$ per Savings</b>																				
Planned Incentive \$ / Savings	\$1.04	\$4.14	\$6.36	\$6.36	n/a	\$1.19	\$5.55	\$8.51	\$8.51	n/a	\$1.09	\$4.55	\$7.32	\$6.57	\$1.22	\$7.55		n/a		
Actual Incentive \$ / Savings	\$0.90	\$10.82	\$11.24	\$11.44	n/a	\$1.48	n/a	\$3.42	n/a	n/a	\$1.01	\$10.82	\$3.82	\$11.44	\$1.59	\$5.09		n/a		
<b>2019</b>	Single Family					Multi-Family					Single Family / Multi-Family Combined				Single Family			Statewide Totals		
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Ameren IL Electric	Ameren IL Natural Gas	Total Ameren IL	Total Incentives (Northern SF, MF; Ameren IL SF)		
<b>Incentives</b>																				
Incentive Budget	\$1,960,594	\$1,182,651	\$286,821	\$4,330	\$3,434,396	\$1,580,313	\$0	\$649,613	\$0	\$2,229,926	\$3,540,907	\$1,182,651	\$936,434	\$4,330	\$915,996	\$582,756	\$1,498,747	\$7,163,074		
Incentive Spend	\$1,504,818	\$1,086,657	\$281,210	\$0	\$2,872,685	\$1,354,456	\$0	\$336,073	\$0	\$1,690,529	\$2,859,274	\$1,086,657	\$617,283	\$0	\$1,220,923	\$600,523	\$1,821,446	\$6,384,660		
% to Budget	77%	92%	98%	0%	84%	86%	0%	52%	0%	76%	81%	92%	66%	0%	133%	103%	122%	89%		
<b>Savings (kWh or Therms)</b>																				
Savings Goal	1,633,500	124,410	27,432	504	kWh: 1,633,500 therms: 152,346	3,661,300	0	112,527	0	kWh: 3,661,300 therms: 112,527	5,294,800	124,410	139,959	504	517,686	50,397		5,812,486	315,270	
Savings Actual	1,191,890	84,501	22,573	0	kWh: 1,591,166 therms: 107,074	3,294,040	0	18,642	0	kWh: 3,294,040 therms: 18,642	4,485,930	84,501	41,215	0	859,861	82,953		5,345,791	208,669	
% to Goal	73%	68%	82%	0%	73% to kWh 70% to therms	90%	0%	17%	0%	90% to kWh 17% to therms	85%	68%	29%	0%	166%	165%		92%	66%	
<b>Total Homes</b>																				
Participation Goal	363	319	65	1	363	353	0	191	0	353	716	319	256	1	299	299	299	1015		
Participation Actuals	306	244	51	0	319	284	0	284	0	325	590	244	335	0	364	308	378	1022		
% to Goal	84%	76%	78%	0%	88%	80%	0%	149%	0%	92%	82%	76%	131%	0%	122%	103%	126%	101%		
<b>Incentive \$ per Savings</b>																				
Planned Incentive \$ / Savings	\$1.20	\$9.51	\$10.46	\$8.59	n/a	\$0.43	n/a	\$5.77	n/a	n/a	\$0.67	\$9.51	\$6.69	n/a	\$1.77	\$11.56		n/a		
Actual Incentive \$ / Savings	\$1.26	\$12.86	\$12.46	n/a	n/a	\$0.41	n/a	\$18.03	n/a	n/a	\$0.64	\$12.86	\$14.98	n/a	\$1.42	\$7.24		n/a		
<b>2020</b>	Single Family					Multi-Family					Single Family / Multi-Family Combined				Single Family			Statewide Totals		
	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Total Northern IL (Territory-Wide)	ComEd	Nicor Gas	Peoples Gas	North Shore Gas	Ameren IL Electric	Ameren IL Natural Gas	Total Ameren IL	Total Incentives (Northern SF, MF; Ameren IL SF)		
<b>Incentives</b>																				
Incentive Budget	\$1,831,007	\$1,553,628	\$259,158	\$31,919	\$3,675,712	\$1,104,116	\$0	\$451,459	\$0	\$1,555,575	\$2,935,123	\$1,553,628	\$710,617	\$31,919	\$1,533,210	\$657,090	\$2,190,300	\$7,421,587		
<b>Savings (kWh or Therms)</b>																				
Savings Goal	1,679,823	110,973	20,799	2,790	kWh: 1,679,823 therms: 134,563	2,453,591	0	30,097	0	kWh: 2,453,591 therms: 30,097	4,133,414	110,973	50,896	2,790	1,129,940	104,860		5,263,354	269,520	
<b>Total Homes</b>																				
Participation Goal	395	342	47	6	395	192	0	192	0	192	587	342	239	6	490	0	490	1077		
<b>Incentive \$ per Savings</b>																				
Planned Incentive \$ / Savings	\$1.09	\$14.00	\$12.46	\$11.44	n/a	\$0.45		\$15.00		n/a	\$0.71	\$14.00	\$13.96	n/a	\$1.36	\$6.27		n/a		

**Footnotes:**

\* Budget and goals listed are annual program targets established between the utility and implementer

\*\* Utility total stipulated IQ portfolio budgets are not addressed in this matrix (Other income qualified programs / offerings are provided by each of the utilities in addition to this program detailed above)

\*\*\* In the Northern Illinois program, community action agencies deliver similar comprehensive retrofit services to customers who are otherwise ineligible for IHWAP, which is in addition to the participation data, above. Agencies may increase non-IHWAP activity within a given year if unable to braid utility funds on IHWAP projects, and therefore spend may shift from IHWAP to non-IHWAP project spend, which is not represented above.