

Peoples Gas Energy Efficiency Program - Plan Year 5

PY5 Third Quarter Report: December 2015 - February 2016

Preliminary

| Overall Utility EEP Portfolio | | | | Utility EEP Residential Programs | | | | Utility EEP Business Programs | | | | Other Utility Portfolio Costs | | | |
|-------------------------------|---------------------------|-------------------|------------------|----------------------------------|---------------------------|-------------------|------------------|-------------------------------|---------------------------|-------------------|------------------|-------------------------------|---------------------------|------------------|------------------|
| Energy Savings (Net Therms) | | | | Energy Savings (Net Therms) | | | | Energy Savings (Net Therms) | | | | Energy Savings (Net Therms) | | | |
| Indicator | Cumulative Net Therms YTD | Planned PY5 Goal* | PY Pct. Achieved | Indicator | Cumulative Net Therms YTD | Planned PY5 Goal* | PY Pct. Achieved | Indicator | Cumulative Net Therms YTD | Planned PY5 Goal* | PY Pct. Achieved | Indicator | Cumulative Net Therms YTD | Planned PY5 Goal | PY Pct. Achieved |
| Total | 3,146,380 | 7,476,068 | 42% | Total | 1,829,816 | 3,842,039 | 48% | Total | 1,316,564 | 3,634,029 | 36% | Total | 0 | 0 | NA |
| Program Costs | | | | Program Costs | | | | Program Costs | | | | Program Costs | | | |
| Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced | Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced | Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced | Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced |
| Total | \$9,987,133 | \$19,254,383 | 52% | Total | \$5,272,224 | \$8,858,523 | 60% | Total | \$3,491,773 | \$8,580,835 | 41% | Total | \$1,223,136 | \$1,815,025 | 67% |

| EEP Residential Programs | | | | | | |
|-------------------------------------|---------------------------|------------------|-------------------|------------------|-------------------|--|
| Energy Savings (Therm) | | | | | | |
| PGL Residential Programs | Cumulative Net Therms YTD | Planned PY5 Goal | PY5 Pct. Achieved | Revised PY5 Goal | PY5 Pct. Achieved | Comments |
| Residential Program | 739,350 | 1,018,531 | 72.6% | 1,099,045 | 67.3% | Includes Home Energy Rebates and Home Energy Jumpstart. |
| Multifamily Program | 1,090,466 | 1,487,057 | 73.3% | 1,160,000 | 94.0% | Due to strong program performance in PY4, savings reduced to balance the program over the three year period. |
| Residential Outreach Programs | - | 1,336,451 | 0.0% | 1,336,451 | 0.0% | Includes Home Energy Reports and Elementary Education. Savings will not be realized until after the close of the Program Year, as planned. |
| Residential Programs - Total | 1,829,816 | 3,842,039 | 47.6% | 3,595,496 | 50.9% | |

| Program Costs | | | | | | |
|-------------------------------------|----------------------|--------------------|-------------------|--------------------|-------------------|---|
| PGL Residential Programs | Cumulative Costs YTD | Planned PY5 Budget | PY5 Pct. Invoiced | Revised PY5 Budget | PY5 Pct. Achieved | Comments |
| Residential Program | \$2,083,953 | \$4,125,554 | 50.5% | \$4,108,798 | 50.7% | Includes Home Energy Rebates and Home Energy Jumpstart. Cost-effective furnace rebates and cost-sharing with ComEd on Weatherization. |
| Multifamily Program | \$2,431,758 | \$3,594,600 | 67.7% | \$3,664,940 | 66.4% | |
| Residential Outreach Programs | \$756,513 | \$1,138,369 | 66.5% | \$1,138,369 | 66.5% | Includes Home Energy Reports and Elementary Education. |
| Residential Programs - Total | \$5,272,224 | \$8,858,523 | 59.5% | \$8,912,107 | 59.2% | |

Peoples Gas Energy Efficiency Program - Plan Year 5

PY5 Third Quarter Report: December 2015 - February 2016

Preliminary

| Overall Utility EEP Portfolio | | | | Utility EEP Residential Programs | | | | Utility EEP Business Programs | | | | Other Utility Portfolio Costs | | | |
|-------------------------------|---------------------------|-------------------|------------------|----------------------------------|---------------------------|-------------------|------------------|-------------------------------|---------------------------|-------------------|------------------|-------------------------------|---------------------------|------------------|------------------|
| Energy Savings (Net Therms) | | | | Energy Savings (Net Therms) | | | | Energy Savings (Net Therms) | | | | Energy Savings (Net Therms) | | | |
| Indicator | Cumulative Net Therms YTD | Planned PY5 Goal* | PY Pct. Achieved | Indicator | Cumulative Net Therms YTD | Planned PY5 Goal* | PY Pct. Achieved | Indicator | Cumulative Net Therms YTD | Planned PY5 Goal* | PY Pct. Achieved | Indicator | Cumulative Net Therms YTD | Planned PY5 Goal | PY Pct. Achieved |
| Total | 3,146,380 | 7,476,068 | 42% | Total | 1,829,816 | 3,842,039 | 48% | Total | 1,316,564 | 3,634,029 | 36% | Total | 0 | 0 | NA |
| Program Costs | | | | Program Costs | | | | Program Costs | | | | Program Costs | | | |
| Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced | Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced | Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced | Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced |
| Total | \$9,987,133 | \$19,254,383 | 52% | Total | \$5,272,224 | \$8,858,523 | 60% | Total | \$3,491,773 | \$8,580,835 | 41% | Total | \$1,223,136 | \$1,815,025 | 67% |

| EEP Business Programs | | | | | | |
|----------------------------------|---------------------------|------------------|-------------------|--------------------|-------------------|--|
| Energy Savings (Therm) | | | | | | |
| PGL Business Programs | Cumulative Net Therms YTD | Planned PY5 Goal | PY5 Pct. Achieved | Revised PY5 Budget | PY5 Pct. Achieved | Comments |
| Business Program | 1,064,922 | 3,185,430 | 33.4% | 3,200,000 | 33.3% | Savings on forecast; large C&I Projects typically close in Q4. |
| Small Business Program | 251,642 | 448,599 | 56.1% | 448,599 | 56.1% | |
| Business Programs - Total | 1,316,564 | 3,634,029 | 36.2% | 3,648,599 | 36.1% | |

| Program Costs | | | | | | |
|----------------------------------|----------------------|--------------------|-------------------|--------------------|-------------------|----------|
| PGL Business Programs | Cumulative Costs YTD | Planned PY5 Budget | PY5 Pct. Invoiced | Revised PY5 Budget | PY5 Pct. Achieved | Comments |
| Business Program | \$2,708,060 | \$7,213,650 | 37.5% | \$6,475,596 | 41.8% | |
| Small Business Program | \$783,713 | \$1,367,185 | 57.3% | \$1,367,199 | 57.3% | |
| Business Programs - Total | \$3,491,773 | \$8,580,835 | 40.7% | \$7,842,795 | 44.5% | |

Peoples Gas Energy Efficiency Program - Plan Year 5

PY5 Third Quarter Report: December 2015 - February 2016

Preliminary

| Overall Utility EEP Portfolio | | | | Utility EEP Residential Programs | | | | Utility EEP Business Programs | | | | Other Utility Portfolio Costs | | | |
|-------------------------------|---------------------------|-------------------|------------------|----------------------------------|---------------------------|-------------------|------------------|-------------------------------|---------------------------|-------------------|------------------|-------------------------------|---------------------------|------------------|------------------|
| Energy Savings (Net Therms) | | | | Energy Savings (Net Therms) | | | | Energy Savings (Net Therms) | | | | Energy Savings (Net Therms) | | | |
| Indicator | Cumulative Net Therms YTD | Planned PY5 Goal* | PY Pct. Achieved | Indicator | Cumulative Net Therms YTD | Planned PY5 Goal* | PY Pct. Achieved | Indicator | Cumulative Net Therms YTD | Planned PY5 Goal* | PY Pct. Achieved | Indicator | Cumulative Net Therms YTD | Planned PY5 Goal | PY Pct. Achieved |
| Total | 3,146,380 | 7,476,068 | 42% | Total | 1,829,816 | 3,842,039 | 48% | Total | 1,316,564 | 3,634,029 | 36% | Total | 0 | 0 | NA |
| Program Costs | | | | Program Costs | | | | Program Costs | | | | Program Costs | | | |
| Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced | Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced | Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced | Indicator | Cumulative Costs YTD | Planned Budget | Pct. Invoiced |
| Total | \$9,987,133 | \$19,254,383 | 52% | Total | \$5,272,224 | \$8,858,523 | 60% | Total | \$3,491,773 | \$8,580,835 | 41% | Total | \$1,223,136 | \$1,815,025 | 67% |

| Other Portfolio Costs | | | | | | |
|--|----------------------|--------------------|-------------------|--------------------|-------------------|--|
| Program Costs | | | | | | |
| Programs | Cumulative Costs YTD | Planned PY5 Budget | PY5 Pct. Invoiced | Revised PY5 Budget | PY5 Pct. Achieved | Comments |
| Administration | \$452,278 | \$705,630 | 64.1% | \$705,630 | 64.1% | |
| EM&V - EE | \$535,911 | \$573,147 | 93.5% | \$573,147 | 93.5% | |
| Utility Verification of DCEO Invoices | \$2,241 | \$7,500 | 29.9% | \$7,500 | 29.9% | |
| OBF Program Mgt (Coord, Measure Qualification) | \$0 | \$17,172 | 0.0% | \$17,172 | 0.0% | |
| OBF Program Mgt (Financial Institution) | \$10,688 | \$76,125 | 14.0% | \$76,125 | 14.0% | |
| EM&V - OBF | \$0 | \$30,000 | 0.0% | \$30,000 | 0.0% | |
| Potential Study | \$198,535 | \$0 | 0.0% | \$0 | 0.0% | |
| Research & Development | \$23,483 | \$279,736 | 8.4% | \$279,736 | 8.4% | R&D funding in PY5 is used for Smart Thermostats and Joint Utilities Building Codes Compliance Initiative. |
| Phase 3 Plan Development | \$0 | \$125,715 | 0.0% | \$125,715 | 0.0% | |
| Other EE Programs - Total | \$1,223,136 | \$1,815,025 | 67.4% | \$1,815,025 | 67.4% | |
| DCEO - Implementation | \$153,027 | \$6,418,398 | 2.4% | \$6,418,398 | 2.4% | |
| Other- Total | \$1,376,163 | \$8,233,423 | 16.7% | \$8,233,423 | 16.7% | |

| Total EEP Recoverable Costs | | | | | | | |
|--|----------------------|---------------------|-------------------|---------------------|-------------------|--|-------------------------|
| Program Costs by Budget Category | | | | | | | |
| Budget Category | Cumulative Costs YTD | Planned PY5 Budget | PY5 Pct. Invoiced | Revised PY5 Budget | PY5 Pct. Achieved | Comments | As a % of Total PY5 PGL |
| Administration | \$452,278 | \$705,630 | 64.1% | \$705,630 | 64.1% | | 4.5% |
| Implementation | \$3,993,023 | \$5,614,000 | 71.1% | \$5,614,000 | 71.1% | | 40.0% |
| Incentives | \$2,262,813 | \$6,394,104 | 35.4% | \$6,689,523 | 33.8% | | 22.7% |
| Incentive Delivery | \$2,216,240 | \$4,856,254 | 45.6% | \$4,045,436 | 54.8% | | 22.2% |
| Marketing | \$291,921 | \$575,000 | 50.8% | \$575,000 | 50.8% | | 2.9% |
| Utility Verification of DCEO Invoices | \$2,241 | \$7,500 | 29.9% | \$7,500 | 29.9% | | 0.0% |
| EM&V - EE | \$535,911 | \$573,147 | 93.5% | \$573,147 | 93.5% | | 5.4% |
| OBF Program Management Measure Qualification | \$0 | \$17,172 | 0.0% | \$17,172 | 0.0% | | 0.0% |
| OBF Program Management (Financial Institution) | \$10,688 | \$76,125 | 14.0% | \$76,125 | 14.0% | | 0.1% |
| EM&V- OBF | \$0 | \$30,000 | 0.0% | \$30,000 | 0.0% | | 0.0% |
| Potential Study | \$198,535 | \$0 | 0.0% | \$0 | 0.0% | | |
| Research & Development | \$23,483 | \$279,736 | 8.4% | \$279,736 | 8.4% | R&D funding in PY5 is used for Smart Thermostats and Joint Utilities Building Codes Compliance Initiative. | 0.2% |
| Phase 3 Plan Development | \$0 | \$125,715 | 0.0% | \$125,715 | 0.0% | | 0.0% |
| Total Utility EEP Costs | \$9,987,133 | \$19,254,383 | 51.9% | \$18,738,984 | 53.3% | | |
| DCEO - Implementation | \$153,027 | \$6,418,398 | 2.4% | \$6,418,398 | 2.4% | | |