

Nicor Gas Energy Efficiency Program - Plan Year 3

Quarterly Report: Fourth Quarter

June 2013 - May 2014

Overall EEP Portfolio				Residential Programs				Business Programs				Other Portfolio Costs			
Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved
Energy Savings (NetTherms)				Energy Savings (NetTherms)				Energy Savings (NetTherms)				Energy Savings (NetTherms)			
Total	27,053,198	20,466,080	132%	Total	13,941,546	8,955,848	156%	Total	13,111,652	11,510,232	114%	Total	13,111,652	11,510,232	114%
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative Year to Date	Budget	PY Pct. Achieved
Total	\$ 68,756,819	\$ 66,973,000	103%	Total	\$ 36,371,747	\$ 32,963,000	110%	Total	\$ 21,968,109	\$ 21,320,000	103%	Total	\$ 10,416,963	\$ 12,690,000	82%
<p><i>Note: Cumulative YTD therms and costs are preliminary as of May 31, 2014. Any activity processed after this date will be reflected in the August 2014 Energy Efficiency Annual Report.</i></p> <p><i>Note: Does not include DCEO, or On-Bill Financing</i></p>															

Nicor Residential Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Goals	PY 3 Pct. Achieved	Comments
Home Energy Efficiency Rebate	4,892,812	3,549,337	137.85%	The HEER program had a strong finish to the year as the program continues to experience strong results from increased thermostat and 95%+ furnace rebates. The Energy Saving Kits (ESK) measure had participation which exceeded 100,000.
Home Energy Savings	334,735	854,920	39.15%	During the plan year, the Energy Impact Illinois funding concluded and there was a significant decrease in assessment participation by customers. The program did, however, have a strong finish to the quarter. Participation in the "Air Sealing and Attic Insulation rebate" offering steadily increased from only 4 in November 2013 to 131 in the closing month.
Multi-Family Home Energy Savings	4,091,946	3,034,125	134.86%	MCEEP exceeded therm savings expectations due to an increase in production of boiler, furnace and steam trap replacements. The MCEEP-DI, air sealing and insulation of small multi-family buildings, finished the program year strong.
Residential New Construction	205,156	86,016	238.51%	The program exceeded both the participation and net therm-savings per home expectation. Certified homes totaled 930 and gross therms savings on average was 276 therms, or 23% above expectations.
Elementary Energy Education	341,869	277,200	123.33%	The program initially was intended to reach approximately 25,500 students and educators during the fall semester. During the plan year, a winter/spring classroom training session was added to reach additional grammar school students - approximately 5,700 additional kits. In total, nearly 31,200 educational kits were distributed in PY3.
Behavioral Energy Savings	4,075,029	1,154,250	353.05%	Nicor Gas' opt-in program, EnergyBUZZ, ended as of November 30, 2013. This program was replaced during PY3 with an opt-out program that sent individualized energy consumption notifications to more than 340,000 customers.
Residential Programs - Total	13,941,546	8,955,848	155.67%	
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Home Energy Efficiency Rebate	\$ 15,547,909	14,320,000	108.57%	Overall, program costs are in line with the budget and are trending a little lower due to the number of higher efficiency furnaces (95%-97%) being installed. ESK spending was in line with fulfilling kit requests that exceeded our participation expectations.
Home Energy Savings	\$ 2,962,361	2,891,000	102.47%	Although the costs were not in line with the therms saved, the fourth quarter saw an improvement in \$/therm saved versus the first three quarters.
Multi-Family Home Energy Savings	\$ 13,120,314	12,301,000	106.66%	Incentive spending was exceeded due to surpassing the customer participation goal - boiler, furnace and steam trap replacements coupled with air sealing and insulation efforts.
Residential New Construction	\$ 1,353,244	1,103,000	122.69%	Actual costs are above budget due to 130 more homes certified than expected.
Elementary Energy Education	\$ 1,084,391	831,000	130.49%	Actual costs exceeded budget due to the program's winter/spring expansion - 5,700 additional kits for distribution.
Behavioral Energy Savings	\$ 2,303,529	1,517,000	151.85%	Actual costs exceeded budget due to the adoption of an opt-out program that provided individualized energy consumption notifications to more than 340,000 customers.
Residential Programs - Total	\$ 36,371,747	\$ 32,963,000	110.34%	

Nicor Gas Energy Efficiency Program - Plan Year 3

Quarterly Report: Fourth Quarter

June 2013 - May 2014

Overall EEP Portfolio				Residential Programs				Business Programs				Other Portfolio Costs			
Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved
Energy Savings (NetTherms)				Energy Savings (NetTherms)				Energy Savings (NetTherms)				Energy Savings (NetTherms)			
Total	27,053,198	20,466,080	132%	Total	13,941,546	8,955,848	156%	Total	13,111,652	11,510,232	114%	Total	13,111,652	11,510,232	114%
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative Year to Date	Budget	PY Pct. Achieved
Total	\$ 68,756,819	\$ 66,973,000	103%	Total	\$ 36,371,747	\$ 32,963,000	110%	Total	\$ 21,968,109	\$ 21,320,000	103%	Total	\$ 10,416,963	\$ 12,690,000	82%
<p><i>Note: Cumulative YTD therms and costs are preliminary as of May 31, 2014. Any activity processed after this date will be reflected in the August 2014 Energy Efficiency Annual Report.</i></p> <p><i>Note: Does not include DCEO, or On-Bill Financing</i></p>															

Nicor Business Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Goals	PY 3 Pct. Achieved	Comments
Business Energy Efficiency Rebate	6,284,167	3,718,644	168.99%	The BEER program exceeded the goal due primarily to customer participation through steam trap replacement.
Business Custom Incentive	2,928,999	4,941,250	59.28%	Actual therms fell short of goal as a result of customers delaying or cancelling 9 and 12 entire projects each, respectively. In addition, existing customers also decided to not implement measures.
Economic Redevelopment	82,349	300,000	27.45%	Ten projects were completed during PY 3. Internal customer approval/funding issues continue to be factors in getting projects approved, scheduled, implemented and completed.
Retro-Commissioning	1,050,087	1,135,044	92.52%	Actual therms fell short of goal as a result of customers delaying 4 projects and existing customers deciding not to implement measures.
Small Business Energy Savings	2,607,932	965,294	270.17%	Significantly exceeded the therm goal as a result of steam trap replacement in the dry cleaning market: 5,507 steam traps replaced in 438 dry cleaners during PY 2 & 3.
Business New Construction	158,118	250,000	63.25%	Therm savings fell short of goal because six projects were delayed until PY4 & 5 by our customers.
Building Performance with ENERGY STAR	-	200,000	0.00%	Program was phased-out in PY2.
Business Programs - Total	13,111,652	11,510,232	113.91%	
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Business Energy Efficiency Rebate	\$ 5,023,965	3,887,000	129.25%	High customer participation in replacing steam traps resulted in increased incentives.
Business Custom Incentive	\$ 11,412,352	10,209,000	111.79%	Program costs slightly exceeded budget. These long-term multi-year projects have built a substantial pipeline for PY 4, but have upfront technical assistance costs in PY 3.
Economic Redevelopment	\$ 167,629	500,000	33.53%	Due to lower participation than expected, actual incentive spend was below budget.
Retro-Commissioning	\$ 1,267,393	2,302,000	55.06%	Program costs were below budget and more net therms were saved at a lower cost. 93% of therms were achieved with 55% of budget.
Small Business Energy Savings	\$ 3,545,209	4,013,000	88.34%	Program costs are below budget: 270% of net therms were delivered with 88% of the budget. A well-trained network of 35 trade allies was developed, which reduced outreach, marketing and engineering expenses.
Business New Construction	\$ 551,526	409,000	134.85%	Program costs were above goal. These long-term multi-year projects have built a very substantial pipeline for PY 4 & 5, but have upfront technical assistance costs in PY 3.
Building Performance with ENERGY STAR	\$ 35	-	0.00%	
Business Programs - Total	\$ 21,968,109	\$ 21,320,000	103.04%	

Nicor Gas Energy Efficiency Program - Plan Year 3

Quarterly Report: Fourth Quarter

June 2013 - May 2014

Overall EEP Portfolio				Residential Programs				Business Programs				Other Portfolio Costs			
Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved	Indicator	Cumulative Therms YTD	Goal	PY Pct. Achieved
Energy Savings (NetTherms)				Energy Savings (NetTherms)				Energy Savings (NetTherms)				Energy Savings (NetTherms)			
Total	27,053,198	20,466,080	132%	Total	13,941,546	8,955,848	156%	Total	13,111,652	11,510,232	114%	Total			
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative Costs YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative YTD	Budget	PY Pct. Achieved	Indicator	Cumulative Year to Date	Budget	PY Pct. Achieved
Total	\$ 68,756,819	\$ 66,973,000	103%	Total	\$ 36,371,747	\$ 32,963,000	110%	Total	\$ 21,968,109	\$ 21,320,000	103%	Total	\$ 10,416,963	\$ 12,690,000	82%
<small>Note: Cumulative YTD therms and costs are preliminary as of May 31, 2014. Any activity processed after this date will be reflected in the August 2014 Energy Efficiency Annual Report.</small>															
<small>Note: Does not include DCEO, or On-Bill Financing</small>															

Emerging Technology Program				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Goals	PY 3 Pct. Achieved	Comments
Emerging Technology	-	100,000	0.00%	
Emerging Technology Program - Total	-	100,000	0.00%	
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Emerging Technology	\$ 1,466,126	1,000,000	146.61%	
Emerging Technology Program - Total	\$ 1,466,126	\$ 1,000,000	146.61%	

EEP Portfolio				
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
Portfolio Technology	\$ 1,873,691	400,000	468.42%	
Portfolio Marketing	\$ 3,093,906	3,000,000	103.13%	
Portfolio Management - External	\$ 1,161,885	-	0.00%	
Portfolio Management - Internal	\$ 1,496,796	7,500,000	19.96%	
EM&V	\$ 1,324,558	790,000	167.67%	
EEP Portfolio - Total	\$ 8,950,837	\$ 11,690,000	76.57%	

Combined Emerging Technology and EEP Portfolio Costs				
EEP Portfolio Costs Total	\$ 10,416,963	\$ 12,690,000	82.09%	

DCEO Program				
Program Costs				
Programs	Cumulative Costs YTD	Budget	PY 3 Pct. Achieved	Comments
DCEO	\$ 10,141,607	17,700,000	57.30%	
Other Nicor EE Programs - Total	\$ 10,141,607	\$ 17,700,000	57.30%	