

Nicor Gas Energy Efficiency Program - Plan Year 1

Quarterly Report: Third Quarter

June 2011 - February 2012

Overall EEP Portfolio				Residential Programs				Business Programs				Other Portfolio Costs			
Indicator	Cumulative YTD	Planned Goals as Filed	PY Pct. Achieved	Indicator	Cumulative YTD	Planned Goals as Filed	PY Pct. Achieved	Indicator	Cumulative YTD	Planned Goals as Filed	PY Pct. Achieved	Indicator	Cumulative Year to Date	Planned Goals as Filed	Pct. Achieved
Energy Savings (NetTherms)				Energy Savings (NetTherms)				Energy Savings (NetTherms)				Energy Savings (NetTherms)			
Actual	3,699,134	6,836,159	54%	Actual	1,957,137	3,642,608	54%	Actual	1,741,996	3,193,551	55%	Actual	-	-	-
Total	3,699,134	6,836,159	54%	Total	1,957,137	3,642,608	54%	Total	1,741,996	3,193,551	55%	Total			
Program Costs				Program Costs				Program Costs				Program Costs			
Actual	\$ 9,718,703	\$ 22,022,237	44%	Actual	\$ 5,279,065	\$ 11,061,081	48%	Actual	\$ 2,433,757	\$ 5,839,093	42%	Actual	\$2,005,881	\$ 5,122,063	39%
Total	\$ 9,718,703	\$ 22,022,237	44%	Total	\$ 5,279,065	\$ 11,061,081	48%	Total	\$ 2,433,757	\$ 5,839,093	42%	Total	\$2,005,881	\$ 5,122,063	39%

Note: Does not include DCEO, Start-up Expenses or On-Bill Financing

Nicor Residential Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Plan Goal as Filed	PY 1 Pct. Achieved	Comments
Home Energy Efficiency Rebate	830,509	1,459,670	56.90%	6,679 furnace rebates (91% of program savings from the 95% AFUE furnace rebate), 52 boilers, 260 water heaters. RSG is planning some direct marketing efforts to residential consumers to ensure the PY1 goal is met.
Home Energy Savings	70,447	220,725	31.92%	Savings per completed audit are running almost 40% above plan goals due to many factors: 1. Auditors exceeding goals for measures installed during audits; 2. Higher conversion rate of audits resulting in weatherization projects. 3. Higher savings per weatherization project. Customer acquisition continues to be the challenge.
Multi-Family Home Energy Savings	683,047	1,415,925	48.24%	We're starting to see a unit based representation of our marketing efforts over the past few months. We are set to meet 90% of the estimated unit total for March - approximately 3,200. As we're trying to press all production into March to achieve goal, April and May's backlog of scheduled units is not on par with our estimate. But we have visibility into more than 7,500 units that could potentially schedule for April and May, which gives us ample opportunity for success.
New Construction	-	22,938	0.00%	Jointly run with ComEd. 2012 IECC adoption will be a challenge. Program launch is underway. Builder and rater trainings are scheduled beginning the week of March 19, 2012. Based on the timing of the program launch no savings are anticipated of PY1. PY1 savings goals will be added to PY2.
Elementary Energy Education	373,135	138,600	269.22%	Full program results were reported in Q3. What this did NOT include were the additional presentations held in February for 105 students + 5 teachers, which will be included in Q4. Currently working on PY2 planning and promotion.
Behavioral Energy Savings	-	384,750	0.00%	Program is a combination of behavior change program efforts. CSG's scope of work for the pilot program was signed in March and efforts are underway to develop program. Program launches July 2012. Promotion of Take the Pledge with Chicago Fire started in February. MyEnergy platform is in development and Take the Pledge will kick-off on April 28.
Residential Programs - Total	1,957,137	3,642,608	53.73%	
Program Costs				
Programs	Cumulative Costs YTD	Plan Goal as Filed	PY 1 Pct. Achieved	Comments
Home Energy Efficiency Rebate	\$ 3,139,801	\$ 4,594,878	68.33%	
Home Energy Savings	\$ 880,489	\$ 1,638,717	53.73%	
Multi-Family Home Energy Savings	\$ 658,652	\$ 3,469,695	18.98%	
New Construction	\$ 80,324	\$ 401,925	19.98%	
Elementary Energy Education	\$ 476,300	\$ 648,748	73.42%	
Behavioral Energy Savings	\$ 43,500	\$ 307,118	14.16%	
Residential Programs - Total	\$ 5,279,065	\$ 11,061,081	47.73%	

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Nicor Business Programs				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Plan Goal as Filed	PY 1 Pct. Achieved	Comments
Business Energy Efficiency Rebate	1,032,181	991,607	104.09%	Significant savings have been achieved this quarter, and a shift in the measure savings mix has occurred due to the fulfillment of the first industrial steam traps this quarter. RSG program staff planned for the launch of a direct marketing campaign to Nicor's largest customers at the onset of Q4 to assist with obtaining additional savings for the program beyond the goal set for RSG.
Business Custom Incentive	670,718	1,122,250	59.77%	Paid five projects in Q3, two of which were over 100,000 therm savings. There are 20 projects in the pipeline including a very large project with estimated savings of 175,000 therms. RSG hired a dedicated project manager who is helping to ensure projects move through the process in a timely manner.
Economic Redevelopment	-	120,000	0.00%	ECW has seen a tremendous interest since the program launched in January. They have hit the ground running leveraging relationships with local gov't and civic leaders along with targeted outreach with various stakeholder groups (bldg. professionals, economic development organizations, community groups, etc.) Marketing efforts were focused on a newsletter announcement about the new program to various media outlets. They are currently tracking approx. 20 projects in the pipeline.
Retro-Commissioning	-	581,364	0.00%	We have seen slow growth acquiring RCx projects for PY1 thus forecasting therm savings approx. 30% of PY1 goal. Nexant has directed their efforts to immediately expand their RSP network to included gas focused, industrial type and Nicor Gas territory-focused engineers. Nexant is currently investigating untouched market segments to make up the shortfall in PY1 for PY2. These include Process heating, Monitoring-based commissioning and small buildings track.
Small Business Energy Savings	39,098	169,329	23.09%	Trade ally participation is up to 11 from 8. Trade allies that are both HVAC and Electrical have been targeted and are surely going to be an asset. Increased incentive levels are being integrated in the program and the savings are projected to accelerate during the remaining program year. It appears the program will still be short of goal at a level of about 50% of savings goal. Anticipated savings will be approximately 100,000 therms for PY1.
New Construction	-	189,000	0.00%	ECW had been able to leverage their existing relationships with the design/build community implementing the ComEd new construction program the last 3 years filling the pipeline and forecasting to meet PY1 goals. They also have been able to build their project pipeline for PY2 reaching approx. 75% of PY2 goal.
Building Performance with ENERGY STAR	-	20,000	0.00%	This Program launched in January. Ecova is currently reaching out to hospitality and assisted living properties (approx. 44) offering to conduct while building assessments at their existing facilities and implement their identified measures. Ecova will also target two of these properties to benchmark and develop their ENERGY STAR baseline score. They will then set energy reduction goals, and implement these energy efficient measures and re-benchmark 12 months later to establish the new ENERGY STAR score.
Business Programs - Total	1,741,996	3,193,551	54.55%	
Program Costs				
Programs	Cumulative Costs YTD	Plan Goal as Filed	PY 1 Pct. Achieved	Comments
Business Energy Efficiency Rebate	\$ 712,083	\$ 1,164,835	61.13%	
Business Custom Incentive	\$ 1,252,321	\$ 2,007,838	62.37%	
Economic Redevelopment	\$ -	\$ 382,146	0.00%	
Retro-Commissioning	\$ -	\$ 1,224,250	0.00%	
Small Business Energy Savings	\$ 441,199	\$ 637,142	69.25%	
New Construction	\$ 28,154	\$ 391,238	7.20%	
Building Performance with ENERGY STAR	\$ -	\$ 31,644	0.00%	
Business Programs - Total	\$ 2,433,757	\$ 5,839,093	41.68%	

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Emerging Technology Program				
Energy Savings (Therm)				
Programs	Cumulative Net Therms YTD	Plan Goal as Filed	PY 1 Pct. Achieved	Comments
Emerging Technology				Currently seventeen project ideas (technologies) are being evaluated through the screening/scoring process (4S). The project ideas were compiled from vendors/manufacturers following the announcement of the Nicor Gas Emerging Technology Program. In May, two significant milestones will include: 1) NicorGasRebates.com will accept technology submittals that will be processed through an online portal, and 2) the technical review committee will meet to review the findings of the seventeen project ideas. Following the 4S process and the program technical review committee, pilot projects should be identified, installed, and monitored for energy savings that could benefit Nicor's EEP in PY2 and/or PY3.
Emerging Technology Program - Total			100.00%	
Program Costs				
Programs	Cumulative Costs YTD	Plan Goal as Filed	PY 1 Pct. Achieved	Comments
Emerging Technology	\$ 127,124	\$ 870,000	14.61%	
Emerging Technology Program - Total	\$ 127,124	\$ 870,000	14.61%	

EEP Portfolio				
Program Costs				
Programs	Cumulative Costs YTD	Plan Goal as Filed	PY 1 Pct. Achieved	Comments
Portfolio Technology	\$ 3,753	\$ 250,000	1.50%	
Portfolio Marketing	\$ 400,643	\$ 846,180	47.35%	
Portfolio Management - External	\$ 949,625	\$ 1,250,000	75.97%	
Portfolio Management - Internal	\$ 524,735	\$ 1,250,000	41.98%	
EM&V	\$ -	\$ 655,883	0.00%	
EEP Portfolio - Total	\$ 1,878,757	\$ 4,252,063	44.18%	

Combined Emerging Technology and EEP Portfolio Costs				
EEP Portfolio Costs Total	\$ 2,005,881	\$ 5,122,063	39.16%	

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DCEO Program Program Costs				
Programs	Cumulative Costs YTD	Plan Goal as Filed	PY 1 Pct. Achieved	Comments
DCEO	\$ 1,658,751	\$ 7,340,746	22.60%	
Other Nicor EE Programs - Total	\$ 1,658,751	\$ 7,340,746	22.60%	

Comments: