

**North Shore Gas Energy Efficiency Program - Plan Year 4**

**PY4 Second Quarter Report: September 2014 - November 2014**

Overall Utility EEP Portfolio				Utility EEP Residential Programs				Utility EEP Business Programs				Other EEP Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative PY4 Net Therms YTD	Filed PY4 Goal*	PY4 Pct. Achieved	Indicator	Cumulative PY4 Net Therms YTD	Revised PY4 Residential Goal*	PY4 Pct. Achieved	Indicator	Cumulative PY4 Net Therms YTD	Revised PY4 Business Goal*	PY4 Pct. Achieved	Indicator	Cumulative PY4 Net Therms YTD	Filed PY4 Goal	PY4 Pct. Achieved
<b>Total</b>	<b>616,592</b>	<b>1,401,315</b>	<b>44%</b>	<b>Total</b>	<b>192,387</b>	<b>904,884</b>	<b>21%</b>	<b>Total</b>	<b>424,205</b>	<b>496,431</b>	<b>85%</b>	<b>Total</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative PY4 Costs YTD	Filed PY4 Budget	PY4 Pct. Invoiced	Indicator	Cumulative PY4 Costs YTD	Revised PY4 Residential Budget	PY4 Pct. Invoiced	Indicator	Cumulative PY4 Costs YTD	Revised PY4 Business Budget	PY4 Pct. Invoiced	Indicator	Cumulative PY4 Costs YTD	Filed PY4 Budget	PY4 Pct. Invoiced
<b>Total</b>	<b>\$1,426,074</b>	<b>\$3,384,507</b>	<b>42%</b>	<b>Total</b>	<b>\$671,914</b>	<b>\$1,733,702</b>	<b>39%</b>	<b>Total</b>	<b>\$666,494</b>	<b>\$1,239,659</b>	<b>54%</b>	<b>Total</b>	<b>\$87,666</b>	<b>\$411,147</b>	<b>21%</b>

EEP Residential Programs						
Energy Savings (Therm)						
NSG Residential Programs	Cumulative PY4 Net Therms YTD	Filed PY4 Goal	PY4 Pct. Achieved	Revised PY4 Goal	PY4 Pct. Achieved	Comments
Residential Program	177,851	174,660	101.8%	174,660	101.8%	Includes Home Energy Jumpstart and Home Energy Rebates
Multifamily Program	14,536	142,859	10.2%	51,006	28.5%	Shifted 91,853 net therms from Multifamily to Business Programs
Residential Outreach Programs	-	679,218	0.0%	679,218	0.0%	Includes Home Energy Reports, Elementary Education. Results will not be posted until close of PY4
<b>Residential Programs - Total</b>	<b>192,387</b>	<b>996,737</b>	<b>19.3%</b>	<b>904,884</b>	<b>21.3%</b>	

Program Costs						
NSG Residential Programs	Cumulative PY4 Costs YTD	Filed PY4 Budget	PY4 Pct. Invoiced	Revised PY4 Budget	PY4 Pct. Achieved	Comments
Residential Program	\$597,841	\$816,608	73.2%	\$846,442	70.6%	Shifted \$29,834 (0.88% of Total Utility EEP Budget) from Business implementation to Residential implementation
Multifamily Program	\$55,343	\$357,229	15.5%	\$312,518	17.7%	Shifted \$35,289 (1.04% of Total Utility EEP Budget) in MF Incentives to Business Programs
Residential Outreach Programs	\$18,730	\$574,742	3.3%	\$574,742	3.3%	
<b>Residential Programs - Total</b>	<b>\$671,914</b>	<b>\$1,748,579</b>	<b>38.4%</b>	<b>\$1,733,702</b>	<b>38.8%</b>	

**North Shore Gas Energy Efficiency Program - Plan Year 4**

**PY4 Second Quarter Report: September 2014 - November 2014**

Overall Utility EEP Portfolio				Utility EEP Residential Programs				Utility EEP Business Programs				Other EEP Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative PY4 Net Therms YTD	Filed PY4 Goal*	PY4 Pct. Achieved	Indicator	Cumulative PY4 Net Therms YTD	Revised PY4 Residential Goal*	PY4 Pct. Achieved	Indicator	Cumulative PY4 Net Therms YTD	Revised PY4 Business Goal*	PY4 Pct. Achieved	Indicator	Cumulative PY4 Net Therms YTD	Filed PY4 Goal	PY4 Pct. Achieved
<b>Total</b>	<b>616,592</b>	<b>1,401,315</b>	<b>44%</b>	<b>Total</b>	<b>192,387</b>	<b>904,884</b>	<b>21%</b>	<b>Total</b>	<b>424,205</b>	<b>496,431</b>	<b>85%</b>	<b>Total</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative PY4 Costs YTD	Filed PY4 Budget	PY4 Pct. Invoiced	Indicator	Cumulative PY4 Costs YTD	Revised PY4 Residential Budget	PY4 Pct. Invoiced	Indicator	Cumulative PY4 Costs YTD	Revised PY4 Business Budget	PY4 Pct. Invoiced	Indicator	Cumulative PY4 Costs YTD	Filed PY4 Budget	PY4 Pct. Invoiced
<b>Total</b>	<b>\$1,426,074</b>	<b>\$3,384,507</b>	<b>42%</b>	<b>Total</b>	<b>\$671,914</b>	<b>\$1,733,702</b>	<b>39%</b>	<b>Total</b>	<b>\$666,494</b>	<b>\$1,239,659</b>	<b>54%</b>	<b>Total</b>	<b>\$87,666</b>	<b>\$411,147</b>	<b>21%</b>

EEP Business Programs						
Energy Savings (Therm)						
NSG Business Programs	Cumulative PY4 Net Therms YTD	Filed PY4 Goal	PY4 Pct. Achieved	Revised PY4 Goal	PY4 Pct. Achieved	Comments
Business Program	394,979	375,895	105.1%	467,747	84.4%	Includes Direct Install, Engineering Assistance, Standard Incentives, Custom Incentives, and Gas Optimization.
Small Business Program	29,226	28,684	101.9%	28,684	101.9%	
<b>Business Programs - Total</b>	<b>424,205</b>	<b>404,579</b>	<b>104.9%</b>	<b>496,431</b>	<b>85.5%</b>	

Program Costs						
NSG Business Programs	Cumulative PY4 Costs YTD	Filed Budget	PY4 Pct. Invoiced	Revised PY4 Budget	PY4 Pct. Achieved	Comments
Business Program	\$502,417	\$1,042,144	48.2%	\$1,057,022	47.5%	Strong customer demand with cost-effective projects
Small Business Program	\$164,076	\$182,637	89.8%	\$182,637	89.8%	
<b>Business Programs - Total</b>	<b>\$666,494</b>	<b>\$1,224,781</b>	<b>54.4%</b>	<b>\$1,239,659</b>	<b>53.8%</b>	

**North Shore Gas Energy Efficiency Program - Plan Year 4**

PY4 Second Quarter Report: September 2014 - November 2014

Overall Utility EEP Portfolio				Utility EEP Residential Programs				Utility EEP Business Programs				Other EEP Costs			
Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)				Energy Savings (Net Therms)			
Indicator	Cumulative PY4 Net Therms YTD	Filed PY4 Goal*	PY4 Pct. Achieved	Indicator	Cumulative PY4 Net Therms YTD	Revised PY4 Residential Goal*	PY4 Pct. Achieved	Indicator	Cumulative PY4 Net Therms YTD	Revised PY4 Business Goal*	PY4 Pct. Achieved	Indicator	Cumulative PY4 Net Therms YTD	Filed PY4 Goal	PY4 Pct. Achieved
<b>Total</b>	<b>616,592</b>	<b>1,401,315</b>	<b>44%</b>	<b>Total</b>	<b>192,387</b>	<b>904,884</b>	<b>21%</b>	<b>Total</b>	<b>424,205</b>	<b>496,431</b>	<b>85%</b>	<b>Total</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
Program Costs				Program Costs				Program Costs				Program Costs			
Indicator	Cumulative PY4 Costs YTD	Filed PY4 Budget	PY4 Pct. Invoiced	Indicator	Cumulative PY4 Costs YTD	Revised PY4 Residential Budget	PY4 Pct. Invoiced	Indicator	Cumulative PY4 Costs YTD	Revised PY4 Business Budget	PY4 Pct. Invoiced	Indicator	Cumulative PY4 Costs YTD	Filed PY4 Budget	PY4 Pct. Invoiced
<b>Total</b>	<b>\$1,426,074</b>	<b>\$3,384,507</b>	<b>42%</b>	<b>Total</b>	<b>\$671,914</b>	<b>\$1,733,702</b>	<b>39%</b>	<b>Total</b>	<b>\$666,494</b>	<b>\$1,239,659</b>	<b>54%</b>	<b>Total</b>	<b>\$87,666</b>	<b>\$411,147</b>	<b>21%</b>

Other Portfolio Costs						
Program Costs						
Programs	Cumulative PY4 Costs YTD	Filed PY4 Budget	PY4 Pct. Invoiced	Revised PY4 Budget	PY4 Pct. Achieved	Comments
Administration	\$59,205	\$227,379	26.0%	\$227,379	26.0%	
EM&V - EE	\$8,829	\$100,514	8.8%	\$100,514	8.8%	
Utility Verification of DCEO Invoices	\$621	\$1,350	46.0%	\$1,350	46.0%	
DCEO - Implementation	\$20,484	\$1,128,169	1.8%	\$1,128,169	1.8%	
OBF Program Mgt (Coord, Measure)	\$41	\$2,785	1.5%	\$2,785	1.5%	
OBF Program Mgt (Financial Institution)	\$10,971	\$19,258	57.0%	\$19,258	57.0%	
EM&V - OBF	\$8,000	\$12,000	66.7%	\$12,000	66.7%	
Research & Development	\$0	\$39,861	0.0%	\$39,861	0.0%	
Wasted Energy Study	\$0	\$8,000	0.0%	\$8,000	0.0%	
<b>Other EE Programs - Total</b>	<b>\$108,150</b>	<b>\$1,539,316</b>	<b>7.0%</b>	<b>\$1,539,316</b>	<b>7.0%</b>	

Total EEP Recoverable Costs							
Program Costs by Budget Category							
Budget Category	Cumulative PY4 Costs YTD	Filed PY4 Budget	PY4 Pct. Invoiced	Revised PY4 Budget	PY4 Pct. Achieved	Comments	As a % of Total PY4 PGI
Administration	\$59,205	\$227,379	26.0%	\$227,379	26.0%		4.2%
Implementation	\$455,527	\$927,000	49.1%	\$927,000	49.1%		31.9%
Incentives	\$716,889	\$908,936	78.9%	\$908,936	78.9%	Strong demand in Residential/Business/Small Business Sectors	50.3%
Incentive Delivery	\$104,615	\$988,624	10.6%	\$988,624	10.6%		7.3%
Marketing	\$61,377	\$148,800	41.2%	\$148,800	41.2%		4.3%
Utility Verification of DCEO Invoices	\$621	\$1,350	46.0%	\$1,350	46.0%		0.0%
EM&V - EE	\$8,829	\$100,514	8.8%	\$100,514	8.8%		0.6%
OBF Program Management Measure	\$41	\$2,785	1.5%	\$2,785	1.5%		0.0%
OBF Program Management (Financial)	\$10,971	\$19,258	57.0%	\$19,258	57.0%		0.8%
OBF Evaluation	\$8,000	\$12,000	66.7%	\$12,000	66.7%		0.6%
Research & Development	\$0	\$39,861	0.0%	\$39,861	0.0%	Joint Utilities - Building Codes Compliance Program and other R&D Projects To Be Determined	0.0%
Wasted Energy Study	\$0	\$8,000	0.0%	\$8,000	0.0%		0.0%
<b>Total Utility EEP Costs</b>	<b>\$1,426,074</b>	<b>\$3,384,507</b>	<b>42.1%</b>	<b>\$3,384,507</b>	<b>42.1%</b>		
DCEO - Implementation	\$20,484	\$1,128,169	1.8%	\$1,128,169	1.8%		
<b>EEP Portfolio - Total</b>	<b>\$1,446,558</b>	<b>\$4,512,676</b>	<b>32.1%</b>	<b>\$4,512,676</b>	<b>32.1%</b>		